EuroFinance<sup>¬</sup> Training

# Optimising Treasury & Cash Management in Asia-Pacific

10-12 June 2019 Singapore

> FOR MAJOR DISCOUNTS REGISTER AND PAY BY 12 APRIL 2019

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The Economist Group

### **Overview**

This course will help you benchmark your treasury operations and will review what is best practice in Asia-Pacific, focusing on relevant regulations and the strategies treasurers use to optimise treasury in the region. The tutor will use a mix of real life case studies and exercises to illustrate the theory.

### Tutor

#### David Blair, Managing Director, Acarate, Singapore

David Blair puts his 25 years of treasury and management experience to work for a broad range of clients through Acarate in Singapore. After starting his career with



Price Waterhouse, David went on to set up international treasury operations for ABB and Nokia. David became Group Treasurer at Nokia and subsequently Vice President of Treasury at Huawei.

## By the end of the course, you will be able to:

- Evaluate and implement appropriate liquidity management solutions for your business in Asia-Pacific
- Reduce costs and risks in domestic and cross-border payments by implementing multilateral payment netting and evaluating the benefits of payment factories
- Compare and find the best sources of external fundings for your business
- Effectively measure a wide range of risks across Asia from FX to commodity
- Get up to speed with new treasury technology
- Manage financial regulation across Asia

## Key topics

- Relevant regulations by country
- Applicable cash management strategies
- Applicable hedging strategies
- Funding Asian operations

## Who should attend?

Designed for experienced professionals who have a good understanding of treasury concepts, but are seeking more sophisticated and in-depth knowledge of structures and strategies.

## Tutors and teaching methods

EuroFinance tutors are chosen for their up-to-the-minute knowledge and expertise. Every learning point is powerfully reinforced by case studies, interactive exercises and role-plays so you can apply your newly acquired knowledge as soon as you return to the office. You will be required to complete a questionnaire prior to the course to enable you to define your objectives before the start of each module. This will allow each tutor to tailor the programme accordingly and ensure you walk away with the information you came to learn.

Official publication



## Day 1 | Monday 10 June

## Funding and risk management in Asia

#### 09:00 Overview of treasury in Asia

- What is treasury
- How does treasury differ in Asia

#### 11:00 Asia regulations

- Exchange controls
- Capital controls
- Taxation
- 12:00 Lunch

#### 13:00 Funding in Asia

- Asian funding markets
- Equity
- Dividending
- Debt
  - Intercompany loans
  - Bank loans
  - Bonds and CP

#### 15:00 Risk management in Asia

- · Asian regulations on risk management
- Foreign exchange (FX)
- Interest rate (IR)
- Commodities

## Day 3 | Wednesday 12 June

## Treasury organisation and technology

#### 09:00 Treasury organisation in Asia

- People
- Processes
- Policies
- Organisational models
- Treasury centres (TCs)
- Shared service centres (SSCs)
- Treasury locations in Asia compared

#### 11:00 Treasury technology

- ERP
- TMS
- SWIFT
- eFX
- Rate feeds
- Dashboards
- KYC
- eBAM
- eBanking
- Technology in Asia compared with other markets
- 12:00 Lunch

#### 13:00 Case studies

- · See how treasurers have managed treasury across Asia
- 16:00 Closing Q&A

## Day 2 | Tuesday 11 June

## Cash management in Asia

#### 09:00 Cash management

- Asian regulatory landscape for cash management
- Asian infrastructure landscape for cash management

#### 10:30 Balance (liquidity) management

- Intercompany loans
- ZBA & sweeping
- Notional pooling
- 12:00 Lunch

#### 13:00 Flow (payment) management

- Domestic payments in Asian countries
  - RTGS
  - ACH
  - FAST
- · Cross border payments in Asia
- SWIFT
- GPI
- Cross border ACH
- Payment factory in Asia
- Netting in Asia

#### 15:00 In house bank (IHB)

- IHB for balances
- IHB for flows

#### 16:00 Working capital in Asia

- Accounts receivable reconciliation
- · Accounts receivable discounting
- Dynamic discounting
- Supply chain finance
- Trade instruments

Cash Management day features hands on live cases with cash management simulation software and Asia regulations and market infrastructures



#### Earn CPE credits for this course

Delivery method: Group-live Study Field: Finance Program level: Intermediate Pre-requisites: at ;east 3 years' experience in treasury

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## **REGISTRATION FORM**

**Optimising Treasury & Cash Management in Asia-Pacific** 

10-12 June 2019 | Singapore

### TO QUALIFY FOR THE EARLY REGISTRATION DISCOUNT, REGISTER AND PAY BY FRIDAY 12 APRIL 2019

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What is the annual turnover of your company?	IBAN:
□ under €25m       □ €26m-€100m       □ €101m-€500m         □ €501m-€999m       □ €1bn-€9.9bn       □ over €10bn	Please include th

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